## BOLAND SURVEY

Nonprofit Sector Salaries and

Benefits Report | 2019

In the spirit of reconciliation, we acknowledge the traditional territories in Alberta of the many First Nations and Métis, whose footsteps have marked these lands for centuries.

## About the Boland Survey

The Boland Survey, administered by CCVO, is an annual survey of nonprofit sector salaries and human resource practices across Canada. The survey has been used by organizations for over 20 years to benchmark salaries, determine human resource policies, and develop benefit programs that meet the unique needs of the nonprofit sector. As the only Canadian nonprofit salary survey that includes salary tables (annual and hourly) for specific positions, the Boland Survey remairs the most comprehensive source of information for hiring managers, Boards, and others working in compensation.

Thank you to all the individuals and nonprofits who provided feedback on the 2019 Survey, helped develop new job positions, and assisted us in promoting the Survey in their regions.

To purchase reports from otherregions or discu'ss options for custom analysis of the 2019 Survey data, please contact CCVO at bolandsurvex@calgarycvo.org.

BOLAND
SURVEY

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## THE 2019 BOLAND SURVEY

The $22^{\text {nd }}$ annual Boland Survey opened on June 3, 2019. Technical difficulties within the new platform resulted in delays for reporting until October 2020, although some pieces were released in October 2019. The 2019 survey includes data from 240 nonprofit organizations in five regions across Canada.

| REGION | PROVINCE(S) |
| :---: | :---: |
| ALBERTA (AB) | Alberta |
| ATLANTIC (AT) | New Brunswick, Newfoundland and Prince Edward Is |
| BRITISH COLUMBIA (BC) | Colu |
| ONTARIO (ON) | Tario, Queb |
| PRAIRIES (PR) | oba, Sas |
| All data for the 2019 survey, as well as all data available fram 1999 onwards, will be made available through a new interactive system. This system allows organizations to filter data by region, subsector, and organization size. The interactive reporting system is supplemented by four reponts facused on specific topics: |  |

- Salary trends
- Human Resource Practices
- Benefits
- CEO Demographics

Boland Survey reports contain national and regional data related to their topic area. Classic view salary tables are also being produced for the 2019 survey and made available to all subscribers.

This report, Benefits, includes data on the cost of benefits and the percentage of organizations that provide specific benefits. Position-specific data related to vehicle allowances and health spending accounts are also presented.

## METHODOLOGY AND CONFIDENTIALITY

Analysis and reporting of the results in this report reflect the responses provided by the participant organizations. Data that appeared to be outside likely values have been checked and confirmed wherever possible.

The percentage values reported herein represent the percentage of Survey respondents, not the percentage of organizations nationally or in the specific region. In cases where a small sample size has been reported on, results should be interpreted with caution.

## Calculations

Zeros and blank responses - reflecting missing information - have generally been ignored when calculating summary statistics, except for bonus amounts calculations and salary trends. Where a position is bonus eligible, zero payments have been included in the summary statistics calculation, as a zero payment is a legitimate amount in such circumstances. When calculating salary trends, calculations with and without zeros have been included where

The following are definitions of the statistics calculated and the calculation rules applied.
Average: The average is the arithmetic average of the data set. Averages have been calculated where there are at least three data points available.

Median: The median is the value that represents the middle value of the data. This is sometimes referred to as the $50^{\text {th }}$ percentile. Half of the observations are above the median and half are below. The median is often more representaive of the central tendency of the data than the average because it is less affected by extreme values. Medians have been calculated where there are at least four data points. Percentiles: Percentiles provide valuable information about the distribution of the data and are helpful in determining where your organization falls. Percentile values have been calculated, where sufficient data exist, at the:

10th percentile: At the 10th percentile, $10 \%$ of the data falls below and $90 \%$ above the value shown. The $10^{\text {th }}$ percentile has been calculated where there are at least eight data points.

25th percentile: The point that separates the lowest $25 \%$ of the sample from the highest $75 \%$. The $25^{\text {th }}$ percentile is calculated where there are at least six data points.

50th percentile: See Median (above).
75th percentile: The point that separates the lowest $75 \%$ of the sample from the highest $25 \%$. The $75^{\text {th }}$ percentile is calculated where there are at least six data points.

90th percentile: At the 90th percentile, $90 \%$ of the data falls below and $10 \%$ above the value shown. The 90th percentile is calculated where there are at least eight data points.

Confidentiality: The confidentiality of all participant data is ensured through CCVO's strict reporting protocols. Data are presented in aggregated statistical form with no organization-specific data shown. Statistics are only calculated where there are sufficient data points to ensure confidentiality. Where there are insufficient data to calculate the statistic, a dash (-) is shown.


## RESULTS

## Participant Profiles

## OVERALL PARTICIPATION BY REGION

| REGION | NUMBER OF PARTICIPATING ORGANIZATIONS | NUMBER OF REGISTERED CHARITIES | PERCENT OF REGISTERED CHARITIES | AVERAGE ANNUAL OPERATING BUDGET | TOTAL NUMBER OF PAID STAFF (FTE) | TOTAL <br> NUMBER OF VOLUNTEERS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALBERTA | 178 | 153 | 86.0\% | \$9,480,779 | 13,108 | 103,021 |
| ATLANTIC | N/A | N/A | N/A |  |  | N/A |
| BRITISH COLUMBIA | 23 | 20 | 87.0\% |  |  | 18,234 |
| ONTARIO | 29 | 19 | 65.5\% |  | 10,291 | 16,031 |
| PRAIRIES | 8 | 8 | 100.0\% | \$4,797,03 | 304 | 808 |
| TOTAL | 238 | 200 |  | 374 | 25,900 | 138,094 |

Of the 240 organizations that participated in the 2019 Boland Survey, $84.2 \%$ identified as registered charities. In the Atlantic and Prairies Regions, $100 \%$ of respondents were charities, reflecting the highest percentage of charities participating, whereas the Ontario Region had the lowest (65.5\%).

## SUB-SECTORS OF PARTICIPATING ORGANIZATIONS



## Benefit Practices

While 240 organization submitted data related to employee benefits in 2019, only 236 (98.3\%) reported on the costs associated with providing their benefits plan. Of these, 13 (5.5\%) reported having no formal benefits plan, but they may still provide some benefit. As such, the percentages in this report reflect all those who reported, not just those with formal benefits plans.

Nationally, most organizations (61.4\%) paid 50\% or more towards benefits provided for their employees.

| EMPLOYER SHARE OF BENEFITS COST | NUMBER OF ORGANIZATIONS | PERCENTAGE OF SAMPLE |
| :---: | :---: | :---: |
| 100\% | 76 |  |
| LESS THAN 100\% BUT GREATER THAN 75\% | 34 | $14.4{ }^{\circ}$ |
| 51\% TO 75\% | 35 |  |
| 50\% | 58 | 24.6\% |
| LESS THAN 50\% BUT GREATER THAN 0\% | 33 | 14.0\% |

The average cost of benefits was $14.9 \%$ (median $15.0 \%$ ) of their payroll costs, and only $33.5 \%$ of organizations covered all employees as part of their benefits plan. Only 2.1\% of organizations reported a significant increase in their benefits cost from 2018 to 2019.

Regionally, organizations in the BC Region were slightly more likely to cover the $50 \%$ or less of workers benefits ( $52.2 \%$ vs $43.4 \%$ ) whereas those in the $A B$ and $O N$ region covered more at the higher end of the scale.
$\left.\begin{array}{|c|c|c|c|c|}\hline \begin{array}{c}\text { EMPLOYER SHARE } \\ \text { OF BENEFITS COST }\end{array} & \text { AB REGION } & & \text { ON REGION } & \text { PR REGION } \\ \hline 100 \% & 30.9 \%\end{array}\right)$

Organizations in all regions reported their average cost for benefits was under 20\%.

| EMPLOYER SHARE <br> OF BENEFITS COST | AB REGION | BC REGION | ON REGION | PR REGION |
| :---: | :---: | :---: | :---: | :---: |
| AVERAGE | $14.2 \%$ | $18.0 \%$ | $16.9 \%$ | $14.2 \%$ |
| MEDIAN | $13.5 \%$ | $19.0 \%$ | $18.5 \%$ | $15.5 \%$ |

Few organizations in any region reported a significant shift, either higher or lower, in their benefits cos $\dagger$ compared to 2018.


Nationally, most organizations did not provide any benefits related to commuting, and those that did concentrated that funding on parking for allemployees (27.5.1\%), senior management (14.6\%), or top executives (5.4\%).

Commuting Subsidies

| Commuting Subsidies |
| :---: | :---: | :---: | :---: |
| BENEFIT DESCRPTION  SENIOR MANAGEMENT <br> ONLY TOP EXECUTIVE ONLY <br> COMPANY CAR $2.1 \%$ $1.7 \%$ $3.3 \%$ <br> PARKING PAID OR SUBSIDY $7.5 \%$ $14.6 \%$ $5.4 \%$ <br> TRANSIT PASS  $0.0 \%$ $0.0 \%$ |

Regionally, organizations in the Prairies region were the only ones more likely to provide parking for senior management only. The following table shows regions where data was reported by at least three organizations.

## Parking Paid or Subsidy by Region

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| AB REGION | $29.9 \%$ | $14.7 \%$ | $4.0 \%$ |
| BC REGION | $29.2 \%$ | $12.5 \%$ |  |
| ON REGION | $13.8 \%$ | $10.3 \%$ | $13.8 \%$ |
| PR REGION | - | $37.5 \%$ |  |

Nationally, 45 organizations (18.8\%) reported paying a vehicle allowance (i.e. reimbursement for personal vehicle use other than mileage reimbursement) to at least one position. The majority (71.1\% of sample) paid a vehicle allowance for position 101. The following table contains national and regional data related to that position where data was reported by at least three grganizations.

| REGION | NUMBER |  | MEDIAN |
| :---: | :---: | :---: | :---: |
| ALL | 32 |  | \$310.00 |
| AB REGION | 18 | 56.3\% | \$310.00 |
| BC REGION |  | \% | \$212.50 |
| ON REGION |  | 15.6\% | \$450.00 |

Nationally, nearly half ( $45.0 \%$ ) of Organizations provided travel accident insurance, but few provided business class or spousal travel benefits.

Travel Benefits - All Regions

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| BUSINESS CLASS TRAVEL | - | $1.3 \%$ | $2.5 \%$ |
| SPOUSAL TRAVEL | - | - | $1.3 \%$ |
| TRAVEL ACCIDENT (ONLY <br> IN THE EVENT OF BUSINESS <br> TRAVEL RELATED LOSS) | $45.0 \%$ | $1.3 \%$ | $1.3 \%$ |

In all regions, the most common benefit related to travel was for travel accident (only in the event of business travel related loss). The following table shows regions where data was reported by at least three organizations.

Travel Accident (only in the event of business travel related loss) by Region

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| AB REGION | $32.1 \%$ | - | $1.3 \%$ |
| BC REGION | $4.6 \%$ |  |  |
| ON REGION | $6.3 \%$ |  |  |
| PR REGION | $1.7 \%$ |  |  |

## HEALTH AND WELLNESS BENEFITS

All the benefits listed in the health and wellness category were offered to all employees at a higher rate than to top executive or senior management only. Nationally, over three quarters of organizations provided the following benefits to all employees: accidental death and dismemberment (92.9\%), dental care ( $91.9 \%$ ), employee and family assistance plan ( $83.8 \%$ ), extended healthcare ( $88.8 \%$ ), long term disability (82.9\%), and prescription drugs (92.9\%).

## Health and Wellness Benefits - All Regions

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT ONLY | TOR EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| ACCIDENTAL DEATH \& DISMEMBERMENT (24 HOUR) | 92.9\% |  |  |
| CRITICAL ILLNESS INSURANCE | 51.3\% | - | 1.3\% |
| DENTAL CARE | 91.7\% | $\square-$ | - - |
| EMPLOYEE \& FAMILY ASSISTANCE PLAN (COUNSELLING PROGRAMS) | 83.8\% | \% | - |
| EXTENDED HEALTHCARE | 88.8\% | 1.5\% | - |
| FITNESS/SOCIAL CLUB MEMBERSHIP | 19.6 | 1.3\% | 1.3\% |
| LONG TERM DISABILITY | 2\% | 1.7\% | - |
| PRESCRIPTION DRUGS | 92 | 1.3\% | - |
| SHORT TERM DISABILITY | .8\% | 2.5\% | - |
| VISION CARE |  | 1.3\% | - |

Organizations in all regions were least likely to offer fitness/social club memberships, and only two regions ( AB and ON ) offered critical illness insurance and short term disability to more than half of their employees.

Health and Wellness Benefits - AB Region

| benerit description | all employees | $\underset{\substack{\text { SENIOR MANAGEMENT } \\ \text { only }}}{ }$ | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| accidental deathe DISMEMBERMENT (24HOUR) | 93.2\% |  |  |
| CRITICAlILINESSINSURANCE | 53.1\% |  |  |
| dental care | 90.4\% |  |  |
| MPLOYEE \& FAMIL ASSISTANCE PLAN COUNSELLING PROGRAMS | 82.5\% | 1.7\% |  |
| Extended healthcare | 87.6\% |  |  |
| $\underset{\substack{\text { MEMERSRHIP }}}{\text { FTTNOCIAL CLUB }}$ | 17.5\% |  |  |
| Long term disablity | 87.6\% |  |  |
| Prescrription drugs | 92.1\% |  |  |
| short term disablity | 55.4\% |  |  |
| vision care | 65.0\% | - ${ }^{3} \%$ |  |


| BENEFIT DESCRIPTION | SCRIOR MANAGEMENT |
| :---: | :---: | :---: | :---: |
| ONLY |  | TOP EXECUTIVE ONLY

Health and Wellness Benefits - ON Region

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| ACCIDENTAL DEATH \& DISMEMBERMENT (24 HOUR) | 86.2\% | . |  |
| CRIticalillness insurance | 41.4\% | - |  |
| dental care | 93.1\% | - | . |
| EMPLOYEE \& FAMILY ASSISTANCE PLAN (COUNSELLING PROGRAMS) | 86.2\% |  |  |
| Extended healthcare | 93.1\% |  |  |
| FITNESS/SOCIAL CLUB MEMBERSHIP | 27.6\% |  |  |
| LONG TERM DISABILITY | 93.1\% |  | - |
| PRESCRIPTION DRUGS | 96.6\% |  | . |
| SHORT TERM DISABILITY | 44.8\% |  |  |
| vision care | 86.2\% |  |  |
| Health and Wellness Benefits - PR Region |  |  |  |
| benefit description |  | SENIOR MANAGEMENT ONLY | TOP EXECUTIVE ONLY |
| $\begin{aligned} & \text { ACCIDENTAL DEATH\& } \\ & \text { DISMEMBERMENY (24HOUR) } \end{aligned}$ | 87.5\% | . | - |
| CRITICALILLNESSI IUSURANCE | 2.50 | . | . |
| dental care | 87.5\% | - | . |
| EMPLOYEE \& FAMILY ASSISTANCE PLAN (COUNSELLING PROGRAMS) | 87.5\% | - | . |
| Extended healthcare | 75.0\% | - | . |
| FITNESS/SOCIAL CLUB MEMBERSHIP | 25.0\% | - |  |
| LONG TERM DISABILITY | 87.5\% | . | . |
| PRESCRIPTION DRUGS | 75.0\% | . | . |
| SHort term disability | 50.0\% | . | . |
| vision care | 62.5\% | . | . |

In addition to collecting information on specific health and wellness benefits, organizations also provided information on Health Spending Accounts (HSAs) by position. An HSA is a pre-determined amount of money provided to employees at the beginning of each benefit year for discretionary coverage for personal medical and dental expenses. Claims are submitted by employees and reimbursed in a similar fashion to a conventional benefits plan. Eligible expenses are paid at 100\%, up to the total dollar amount available in the HSA. An HSA can exist alongside and supplement the benefits provided through an insured benefit plan. Nationally, $39.2 \%$ organizations provided HSAs to 94 positions, but in accordance with confidentiality practices, only positions with data from three or more organizations are reported on in the table below.

HSA - All Regions


HSA - All Regions, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | $\begin{aligned} & \text { AVERAGE } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 113 | Top Human Resources | 25 | 10.4\% | 26.6\% | \$1,261 | \$500 |
| 114 | Top Membership Services | 8 | 3.3\% | 8.5\% |  | \$500 |
| 115 | Event Coordinator | 19 | 7.9\% | 20.2\% | \$671 | \$500 |
| 116 | Director of Operations | 44 | 18.3\% |  | \$1,666 | \$975 |
| 117 | Communications Specialist | 43 | 17.9\% |  | \$1,153 | \$600 |
| 118 | Accounts Payable Administrator | 26 |  |  | \$765 | \$500 |
| 119 | Accounts Receivable Administrator | 7 |  |  | \$797 | \$500 |
| 120 | Payroll/Benefits Administrator | 26 |  | 27.7\% | \$733 | \$500 |
| 121 | - Functional area or |  | .3\% | 34.0\% | \$1,058 | \$500 |
| 123 |  |  | 5.8\% | 14.9\% | \$1,111 | \$500 |
| 124 | Desicic Artist/ Designer |  | 6.7\% | 17.0\% | \$931 | \$500 |
| 125 | Top Government Relations | 8 | 3.3\% | 8.5\% | \$1,694 | \$875 |
| 126 | Manager Retail Operations | 3 | 1.3\% | 3.2\% | \$600 | \$500 |
| 127 | Director of Evaluation and Knowledge Management | 10 | 4.2\% | 10.6\% | \$1,120 | \$600 |
| 130 | Program Coordinator | 38 | 15.8\% | 40.4\% | \$1,191 | \$750 |
| 131 | Policy Researcher/ Analyst | 10 | 4.2\% | 10.6\% | \$1,109 | \$622 |

HSA - All Regions, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING <br> BENEFITS TO THIS POSITION | $\begin{aligned} & \text { AVERAGE } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 132 | Bid and Proposal Specialist | 3 | 1.3\% | 3.2\% | \$533 | \$500 |
| 133 | Top Marketing and Sales | 9 | 3.8\% | 9.6\% |  | \$500 |
| 134 | Office Manager | 14 | 5.8\% |  | \$707 | \$500 |
| 136 | General Manager | 5 | 2.1\% | 5.3\% | \$900 | \$500 |
| 201 | Top Fund Development Executive | 24 | 10.0\% |  | \$1,486 | \$550 |
| 202 | Fund Development Specialist | 21 |  |  | \$1,334 | \$1,000 |
| 203 | Fund Development Associate | 17 |  |  | \$835 | \$500 |
| 204 | Researcher | 8 |  | 8.5\% | \$1,044 | \$675 |
| 205 | Direct Marketing Director |  |  | 3.2\% | \$2,467 | \$2,400 |
| 206 |  |  | 2.5\% | 6.4\% | \$1,267 | \$975 |
| 207 | rants |  | 2.5\% | 6.4\% | \$767 | \$675 |
| 208 | Associate |  | 2.1\% | 5.3\% | \$1,140 | \$500 |
| 209 | Senior Grants Manager | 4 | 1.7\% | 4.3\% | \$675 | \$625 |
| 210 | Digital \& Social Media Specialist | 11 | 4.6\% | 11.7\% | \$891 | \$500 |
| 211 | Direct Mail Coordinator | 3 | 1.3\% | 3.2\% | \$1,500 | \$1,500 |
| 301 | Senior Program Officer | 5 | 2.1\% | 5.3\% | \$1,570 | \$750 |
| 302 | Human Services Professional (Nonspecific) | 6 | 2.5\% | 6.4\% | \$633 | \$725 |

HSA - All Regions, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | AVERAGE HSA AMOUNT | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 303 | Senior Program Services Provider (Non Specific) | 14 | 5.8\% | 14.9\% | \$663 | \$500 |
| 304 | Program Services Provider (Non Specific) | 13 | 5.4\% | $13.8^{\circ}$ |  | \$500 |
| 305 | Mental Health Clinician/Therapist | 10 | 4.2\% |  | 8 | \$500 |
| 306 | Mental Health/ <br> Addictions <br> Counsellor | 6 | 2.5\% |  | \$576 | \$425 |
| 307 | Case Worker | 11 |  |  | \$790 | \$500 |
| 309 | Child/Youth Care Worker | 3 |  |  | \$800 | \$500 |
| 310 | Housekeeper/Cook | 11 |  | 11.7\% | \$595 | \$500 |
| 311 | Top Volunteer Resources |  |  | 10.6\% | \$680 | \$500 |
| 312 |  |  | 6.7\% | 17.0\% | \$1,128 | \$600 |
| 313 | Ed |  | 1.3\% | 3.2\% | \$367 | \$400 |
| 315 | Occupational Therapist | 3 | 1.3\% | 3.2\% | \$750 | \$500 |
| 316 | Supervisor Clinical Services | 11 | 4.6\% | 11.7\% | \$839 | \$500 |
| 317 | Career Counsellor | 3 | 1.3\% | 3.2\% | \$1,000 | \$1,000 |
| 318 | Employment Counsellor | 7 | 2.9\% | 7.4\% | \$1,084 | \$500 |
| 319 | Life Skills Support Worker | 3 | 1.3\% | 3.2\% | \$645 | \$486 |
| 320 | Residential Supervisor | 3 | 1.3\% | 3.2\% | \$600 | \$500 |

HSA - All Regions, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | $\begin{aligned} & \text { AVERAGE } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 324 | Library Technician | 3 | 1.3\% | 3.2\% | \$3,133 | \$1,500 |
| 327 | Community Disability Service Worker | 3 | 1.3\% | 3.2\% | \$533 | \$500 |
| 328 | Community Disability Service Practitioner | 3 | 1.3\% |  | \$71 | \$450 |
| 330 | Intake Counsellor/ Support Worker | 16 | 6.7\% |  | \$772 | \$500 |
| 331 | Licensed Practical Nurse (LPN) | 9 | 3.8\% |  | \$565 | \$500 |
| 332 | Registered Nurse | 12 | \% |  | \$888 | \$500 |
| 334 | Head Chef | 10 | .2\% | , | \$640 | \$475 |
| 335 | Personal Care Attendant | 3 |  | 3.2\% | \$383 | \$450 |
| 336 | Child/Youth Care Assistant |  |  | 3.2\% | \$1,133 | \$1,500 |
| 337 |  |  | 6.3\% | 16.0\% | \$1,064 | \$750 |
| 338 | en Assis |  | 2.1\% | 5.3\% | \$480 | \$500 |
| 339 | cato | 11 | 4.6\% | 11.7\% | \$746 | \$500 |
| 401 | mation Systen Manager | 17 | 7.1\% | 18.1\% | \$720 | \$500 |
| 402 | Systems Support Coordinator | 10 | 4.2\% | 10.6\% | \$654 | \$450 |
| 403 | Database Administrator | 8 | 3.3\% | 8.5\% | \$1,044 | \$625 |
| 501 | Maintenance Worker | 14 | 5.8\% | 14.9\% | \$496 | \$500 |
| 502 | Caretaker | 7 | 2.9\% | 7.4\% | \$585 | \$500 |
| 503 | Truck Driver | 3 | 1.3\% | 3.2\% | \$400 | \$500 |
| 504 | Maintenance Supervisor | 16 | 6.7\% | 17.0\% | \$778 | \$500 |

## HSA - All Regions, continued

| $\begin{aligned} & \text { POSITION } \\ & \text { CODE } \end{aligned}$ | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | $\begin{gathered} \text { AVERAGE } \\ \text { HSA } \\ \text { AMOUNT } \end{gathered}$ | MEDIAN HSA AMOUNT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 505 | Property Manager | 7 | 2.9\% | 7.4\% | \$514 | \$400 |
| 506 | Residential site manager | 3 | 1.3\% | 3.2\% |  | \$500 |

Regionally, 45.2\% of organizations in the AB Region reported offering MSAs to 94 positions, 20.8\% of organizations in the BC Region offered HSAs to 41 positions, and $31.0 \%$ of organizations in the ON Region offered HSAs to 46 positions. In accordance with confidentiality practices, only positions with data from three or more organizations are reported on in the table belom

HSA - AB Region


HSA - AB Region, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING <br> BENEFITS TO THIS POSITION | AVERAGE HSA AMOUNT | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 110 | Administrative SupportI | 35 | 19.8\% | 43.8\% | \$1,074 | \$600 |
| 111 | Administrative Support II | 31 | 17.5\% | 38.8\% | \$1,011 | \$750 |
| 112 | Administrative Support III | 34 | 19.2\% | 42.5\% |  | \$550 |
| 113 | Top Human Resources | 22 | 12.4\% |  |  | \$550 |
| 114 | Top Membership Services | 7 | 4.0\% |  | \$886 | \$500 |
| 115 | Event Coordinator | 16 | $9.0 \%$ | 20. | \$716 | \$500 |
| 116 | Director of Operations | 40 |  |  | \$1,695 | \$1,000 |
| 117 | Communications Specialist | 42 |  | 52.5\% | \$1,169 | \$675 |
| 118 | Accounts Payable Administrator |  |  | 28.8\% | \$824 | \$500 |
| 119 | Accounts Receivable <br> Administratior |  | 3.4\% | 7.5\% | \$905 | \$665 |
| 120 |  |  | 13.6\% | 30.0\% | \$765 | \$500 |
| 121 | nal |  | 15.8\% | 35.0\% | \$1,085 | \$500 |
| 123 | Human Resources Specialist | 12 | 6.8\% | 15.0\% | \$1,213 | \$550 |
| 124 | Graphic Artist/ Designer | 13 | 7.3\% | 16.3\% | \$1,046 | \$500 |
| 125 | Top Government Relations | 6 | 3.4\% | 7.5\% | \$2,083 | \$1,250 |
| 126 | Manager Retail Operations | 3 | 1.7\% | 3.8\% | \$600 | \$500 |
| 127 | Director of Evaluation and Knowledge Management | 10 | 5.6\% | 12.5\% | \$1,120 | \$600 |

HSA - AB Region, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | $\begin{aligned} & \text { AVERAGE } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 130 | Program Coordinator | 35 | 19.8\% | 43.8\% | \$1,249 | \$750 |
| 131 | Policy Researcher/ Analyst | 10 | 5.6\% | 12.5\% | \$1,109 | \$622 |
| 132 | Bid and Proposal Specialist | 3 | 1.7\% | 3.8\% |  | \$500 |
| 133 | Top Marketing and Sales | 9 | 5.1\% |  |  | \$500 |
| 134 | Office Manager | 12 | 6.8\% | 15 | \$633 | \$500 |
| 136 | General Manager | 4 | 2.3\% |  | \$1,000 | \$1,000 |
| 201 | Top Fund Development Executive | 22 |  |  | \$1,574 | \$550 |
| 202 | Fund Development Specialist | 19 |  |  | \$1,432 | \$1,000 |
| 203 | Fund Development Associate |  |  | 18.8\% | \$893 | \$500 |
| 204 | Researcher |  | .0\% | 8.8\% | \$1,086 | \$600 |
| 205 |  |  | 1.7\% | 3.8\% | \$2,467 | \$2,400 |
| 206 |  | 6 | 3.4\% | 7.5\% | \$1,267 | \$975 |
| 207 | Grants Associate | 5 | 2.8\% | 6.3\% | \$860 | \$750 |
| 208 | Donor Grants Associate | 4 | 2.3\% | 5.0\% | \$1,300 | \$625 |
| 209 | Senior Grants Manager | 4 | 2.3\% | 5.0\% | \$675 | \$625 |
| 210 | Digital \& Social Media Specialis $\dagger$ | 9 | 5.1\% | 11.3\% | \$1,000 | \$500 |
| 211 | Direct Mail Coordinator | 3 | 1.7\% | 3.8\% | \$1,500 | \$1,500 |
| 301 | Senior Program Officer | 4 | 2.3\% | 5.0\% | \$1,775 | \$1,300 |

HSA - AB Region, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | $\begin{aligned} & \text { AVERAGE } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 302 | Human Services Professional (Nonspecific) | 6 | 3.4\% | 7.5\% | \$633 | \$725 |
| 303 | Senior Program Services Provider (Non Specific) | 14 | 7.9\% | 17.5\% | \$663 | \$500 |
| 304 | Program Services Provider (Non Specific) | 13 | 7.3\% |  |  | \$500 |
| 305 | Mental Health Clinician/Therapist | 8 | 4.5\% |  | \$685 | \$500 |
| 306 | Mental Health/ <br> Addictions Counsellor | 5 | $2.8 \%$ |  | \$631 | \$450 |
| 307 | Case Worker | 11 | 6.2\% | 13.8\% | \$790 | \$500 |
| 309 | Child/Youth Care Worker | 3 |  | 3.8\% | \$800 | \$500 |
| 310 | Housekeeper/Cook |  | 5.6\% | 12.5\% | \$605 | \$500 |
| 311 | Top Volunteer Resources |  | 4.5\% | 10.0\% | \$750 | \$500 |
| 312 |  |  | 7.3\% | 16.3\% | \$1,300 | \$750 |
| 313 | Educator/ | 3 | 1.7\% | 3.8\% | \$367 | \$400 |
| 315 | Occupational Therapist | 3 | 1.7\% | 3.8\% | \$750 | \$500 |
| 316 | Supervisor Clinical Services | 9 | 5.1\% | 11.3\% | \$947 | \$750 |
| 317 | Career Counsellor | 3 | 1.7\% | 3.8\% | \$1,000 | \$1,000 |
| 318 | Employment Counsellor | 6 | 3.4\% | 7.5\% | \$1,215 | \$750 |
| 319 | Life Skills Support Worker | 3 | 1.7\% | 3.8\% | \$645 | \$486 |

HSA - AB Region, continued

| POSITION CODE | SURVEY POSITION TITLE | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING <br> BENEFITS TO THIS POSITION | $\begin{gathered} \text { AVERAGE } \\ \text { HSA } \\ \text { AMOUNT } \end{gathered}$ | $\begin{aligned} & \text { MEDIAN } \\ & \text { HSA } \\ & \text { AMOUNT } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 320 | Residential Supervisor | 3 | 1.7\% | 3.8\% | \$600 | \$500 |
| 325 | Settlement Practitioner | 3 | 1.7\% | 3.8\% | \$3,133 | \$1,500 |
| 327 | Community Disability Service Worker | 3 | 1.7\% |  |  | \$600 |
| 328 | Community Disability Service Practitioner | 3 | 1.7\% |  |  | \$450 |
| 330 | Intake Counsellor/ Support Worker | 14 | 7.9\% |  | \$811 | \$500 |
| 331 | Licensed Practical Nurse (LPN) | 8 |  |  | \$573 | \$500 |
| 332 | Registered Nurse | 10 | 5.6\% | 12.5\% | \$995 | \$750 |
| 334 | Head Chef | 10 |  | 12.5\% | \$640 | \$475 |
| 337 | Engagement Coordinator |  |  | 16.3\% | \$1,166 | \$1,000 |
| 338 | Kitchen Assistant |  | .3\% | 5.0\% | \$475 | \$400 |
| 339 |  |  | 5.6\% | 12.5\% | \$770 | \$600 |
| 401 | ation Sy |  | 8.5\% | 18.8\% | \$749 | \$500 |
| 402 | Systems Suppor Coordinator | 9 | 5.1\% | 11.3\% | \$705 | \$500 |
| 403 | Database <br> Administrator | 8 | 4.5\% | 10.0\% | \$1,044 | \$625 |
| 501 | Maintenance Worker | 12 | 6.8\% | 15.0\% | \$513 | \$500 |
| 502 | Caretaker | 7 | 4.0\% | 8.8\% | \$585 | \$500 |
| 503 | Truck Driver | 3 | 1.7\% | 3.8\% | \$400 | \$500 |
| 504 | Maintenance Supervisor | 15 | 8.5\% | 18.8\% | \$797 | \$500 |
| 505 | Property Manager | 6 | 3.4\% | 7.5\% | \$517 | \$350 |

HSA - BC Region

| POSITION CODE | SURVEY POSITION titie | NUMBER | PERCENTAGE OF ORGANIZATIONS PROVIDING HSA TO POSITION | PERCENTAGE OF ORGANIZATIONS WITH HSAS PROVIDING BENEFITS TO THIS POSITION | AVERAGE HSA AMOUNT | MEDIAN HSA AMOUNT |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 101 | Chief Executive Officer (CEO) | 3 | 12.5\% | 60.0\% | \$2,030 | \$500 |

## HSA - ON Region

 to all employees, with the most common being employee life insurance ( $87.2 \%$ ) and dependent life insurance (76.8\%).

Financial and Insurance Benefits - All Regions

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| DEPENDENT LIFE INSURANCE | $92.9 \%$ | $1.3 \%$ | - |
| EMPLOYEE LIFE INSURANCE | $72.5 \%$ | - | - |

Financial and Insurance Benefits - All Regions, continued

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| PERSONAL FINANCIAL <br> PLANNING | $21.3 \%$ | - | - |
| SAVINGS PLAN | $42.9 \%$ | $1.3 \%$ | - |

## Regions - All Employees

| benefit DESCRIPTION | abregion | bcregion |  | EGIO |
| :---: | :---: | :---: | :---: | :---: |
| dependentlife INSURANCE | 92.1\% | 100.0\% |  | 87.5\% |
| employee life INSURANCE | 75.1\% | 50.0\% |  | 87.5\% |
| PERSONAL FINANCIAL PLANNING | 21.5\% |  |  |  |
| Savings plan | 4.8\% |  |  | 50.0\% |

The employer pension contribution data shown in the salary tables reflects only defined contribution/ RRSP plans. In the Alberta region, 141 organnizations ( $69.5 \%$ ) reported having a pension plan for their employees. The following table shows the incidence of pension plans by type. The percent values may exceed $100 \%$ as some organizations report having both types of plans.
Pension Plans by Type
$\left.\begin{array}{|c|c|c|c|}\hline \text { REGION } & \text { NO PENSION PLAN } & \begin{array}{c}\text { DEFINED } \\ \text { CONTRIBUTION/ } \\ \text { RRSP }\end{array} & \begin{array}{c}\text { DEFINED BENEFIT } \\ \text { PLANS }\end{array} \\ \hline \text { ALL REGIONS } & 23.3 \% & 64.2 \% & 8.8 \% \\ \hline \text { BOTH TYPES OF } \\ \text { PLANS }\end{array}\right]$

## FAMILY AND LEAVE BENEFITS

Nationally, family subsidies were offered by few organizations. However, over three quarters of organizations offered unpaid leaves of absence to all employees.

Family Subsidies - All Regions

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| CHILD CARE | 2.5\% | - | - |
| PARENTAL LEAVE SUBSIDY | 17.9\% | - | - |
| eaves - All Regions |  |  |  |
| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEI | CUTIVE ONLY |
| PAID LEAVE OF ABSENCE | 22.5\% |  | -- |
| UNPAID LEAVE OF ABSENCE | 82.5\% |  | - |

Regionally, iust over a third of organizations in the BC Region offered paid leaves of absence to all employees, but over three quarters of organizations in all regions offered unpaid leaves of absence. The following tables contain regional data related to that benefit where data was reported by at least three organizations.

Paid Leave of Absence by Region

| BENEFIT DESCRIPTION | ALIEMPLOYEFS | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| AB REGION | $22.6 \%$ | $1.7 \%$ | - |
| BC REGION |  | $33.3 \%$ | - |
| ON REGION | $17.2 \%$ | - | - |

## Unpaid Leave of Absence by Region

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| AB REGION | $83.1 \%$ | - | - |
| BC REGION | $83.3 \%$ | - | - |
| ONREGION | $82.8 \%$ | - | - |
| PRREGION | $87.5 \%$ | - | - |

## PROFESSIONAL DEVELOPMENT BENEFITS

Conference registration and travel (66.7\%) and educational assistance (60.4\%) continued to be the most common professional development benefits offered to all employees both nationally and regionally.

## Professional Development Benefits

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| BUSINESS CLUB MEMBERSHIP | $5.0 \%$ | $7.5 \%$ | $4.6 \%$ |
| CONFERENCE REGISTRATION <br> AND TRAVEL | $66.7 \%$ | $17.1 \%$ | $3.3 \%$ |
| EDUCATIONAL ASSISTANCE <br> (TUITION, BOOKS, ETC.) | $60.4 \%$ | $4.6 \%$ |  |

Regionally, organizations in the ON Region were less likely to offer conference and registration and travel to all employees than other regions, but they were also more likely to offerthat benefit to senior management only. The following tables show regions where data was reported by at least three organizations.

## Conference Registration and Travel by Region

| BENEFIT DESCRIPTION | ALL EMPLOKES | SENIOR MANAGEMENT |
| :---: | :---: | :---: | :---: | :---: |
| ONLY |  |  | TOP EXECUTIVE ONLY

Educational Assistance by Region

| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| AB REGION | $61.6 \%$ | $4.0 \%$ | - |
| BC REGION | $66.7 \%$ | - | - |
| ON REGION | $48.3 \%$ | - | - |
| PRREGION | $62.5 \%$ | - | - |

## TECHNOLOGY BENEFITS

While nonprofit organizations provide many benefits related to technology in the workplace, few provide support for their employees that allow for remote access. Nationally, few organizations (4.6\%) provided a home internet subsidy to all employees as part of their benefit packages, and even at the top executive level, only $2.9 \%$ of organizations provided a subsidy for this service. Laptop computers and smartphones were more likely to be provided to both all employees and senior management.

## Technology Benefits

| BENEFIT DESCRIPTION ALL EMPLOYEES SENIOR MANAGEMENT <br> ONLY   <br> HOME INTERNET   <br> CONNECTION   |
| :--- |
| LAPTOP COMPUTER |
| SMARTPHONE | all employees, and a third in the same region offered laptop computers to senior management only. The following tables show regions where data was reported by at least three organizations.

Laptop Computer by Region


| BENEFIT DESCRIPTION | ALL EMPLOYEES | SENIOR MANAGEMENT <br> ONLY | TOP EXECUTIVE ONLY |
| :---: | :---: | :---: | :---: |
| AB REGION | $37.3 \%$ | $21.7 \%$ | $5.6 \%$ |
| BC REGION | $25.0 \%$ | $4.2 \%$ | . |
| ON REGION | $44.8 \%$ | $4.2 \%$ | . |
| PRREGION | - | $1.3 \%$ | . |

